

*Breaking down
walls: how
charities and
funders can work
together to end
injustice*



Philanthropy
Summit 2019
The Future of Trust

*Te pono, te tika, te maramatanga
me te aroha anō o tētehi ki tētehi*



BLOOMSBURY
ASSOCIATES



DEVON
FUNDS.



blackbaud
power your passion

P I M C O



fisher funds

FLUXX



Breaking Down Walls: How Charities and Funders Can Work Together to End Injustice



@nonprofitAF

Nothing is Going to Change.
It's Just hopeless,
Hopeless, Everyone.



Breaking Down Walls: How Charities and Funders Can Work Together to End Injustice



@nonprofitAF

What we'll talk about today



Disclaimers



Our necessary existential crises



The urgency



Overhead



Sustainability



Corporate arrogance and bizsplaining



Intellectualizing



“Safe Spaces”



Power Dynamics



Funder Fragility



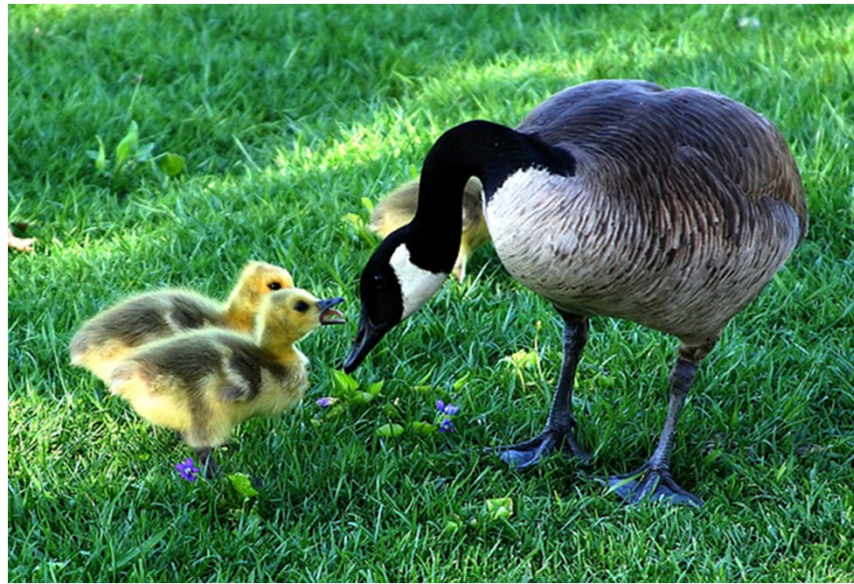
Stop treating nonprofits the way
society treats poor people



Conservative vs. Progressive Funders



Trust-Based Grantmaking



Give like you do during tragedies
and natural disasters



**Strengthen organizations, leaders,
and movements**



Focus resources on marginalized communities



Fund 10+ years at a time



Take risks, accept failure



Fund and engage in advocacy and policy work



Diversify your boards




Get out of the weeds, focus on bigger picture




Trust staff, empower them, get out of the way



Nonprofits need to improve too:

- ▶ Stop lying to funders and donors
 - ▶ Stop playing Nonprofit Hunger Games
 - ▶ Collaborate more
 - ▶ Fundraise in a way that does not perpetuate savior complex and poverty tourism
 - ▶ Get out of Scarcity and Martyrdom mentality
 - ▶ Get a grasp on race, equity, diversity, inclusion
- 

What funders must do:

- ▶ Treat nonprofits as partners, not freeloaders
 - ▶ Start with Trust, not suspicion
 - ▶ Simplify processes
 - ▶ Multi-Year General Operating Dollars (MYGOD)
 - ▶ Get over sustainability
 - ▶ Redefine “qualifications”
 - ▶ Significantly fund marginalized communities
 - ▶ Stop budget testing
 - ▶ Be thoughtful about data, track record
 - ▶ Take risks/accept failure
 - ▶ Build organizations
 - ▶ Fund faster
 - ▶ Increase payout
 - ▶ Diversify your boards
 - ▶ Have conversations about race, colonialization, equity
- 







Winter is here



We are Jedi Unicorns

